To:

Schwalm, Sharon G., 1600 - Buffalo Region (BURRELL)

From: Campbell, Judy Posted: 7/20/98 12:23 Opened: 7/23/98 9:34

Subject: FWRD: RE: McLANE NE / SAM'S CLUBS

Dear Sharon and Bill.

As information, the attached refers to the CTS Doral B4G1F product that was ordered into McLane NE and stamped for Michigan for Sam's Clubs and then refused by Sam's. Therefore, D. Gramley is issuing a 'return' authorization for McLane NE to ship product back to RJR as damaged.

Judy Campbell / 1610

From: Gramley, David I. To: CAMPBEJ2

Subject: RE: McLANE NE / SAM'S CLUBS

Posted: 07/20/98 11:53 Priority: Normal Priority

Per a follow-up conversation with Marty Washburn on July 13, the direction on this product is to not send it into SAM's even if barcodes were added to the cartons. The amount of product is not large enough to set up, and it potentially adds to the amount of excess promotions now siting in SAM's clubs nationally.

Please forward this on to Sharon Schwalm, and give Northeast direction concerning returning the product.

Thank you,

David Gramley 336-741-1011

----Original Message-----From: Campbell, Judy

Sent: Thursday, June 25, 1998 3:21 PM To: Letourne, Paul; Gramley, David I. Subject: McLANE NE / SAM'S CLUBS

Importance: High

The attached letter is being forwarded for your information per request of A.M., S. Schwalm / 1642.

<< File: DORB4G1.DOC >>

CC: MacWilliams, Lori

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